

jaro education

Company Profile - Jaro Education is one of India's most trusted online higher education company. Founded in the year 2009 by Dr. Sanjay Salunkhe, we have been profitable & self-funded right from our inception. Jaro Education has been the first - mover & a pioneer in the executive & online education industry.

Website - www.jaroeducation.com

Awards & Accolades -



Academic Partners -

- IIM Ahmedabad.
- IIT Delhi.
- IIT Madras.
- IIM Indore.
- IIM Trichy.
- Wharton Interactive School.
- Rotman School Of Management.
- Swiss School Of Management.
- KPMG Academy.
- IMT Ghaziabad.
- Manipal University.
- Bharti Vidyapeeth University & many more ...

Department - Sales (Business Development / Career Development).

Designation - Graduate Trainee / Management Trainee (basis - educational qualification).

Job Description -

- By connecting each day with a minimum of 80 working professionals, our primary target audience, from the database / leads present on the lead - squared CRM, you are expected to create a pool of genuine prospects.
- At this point, identifying the need for up - skilling depending on the student's area of interest becomes imperative, so as to ensure a better conversion rate.
- Moreover, providing prospective students with a detailed information about the programs being offered, through phone / video counselling or an in - person meeting, further helps in creating a strong pipeline for the days ahead.
- Basically, you are responsible for ensuring daily deliverables are successfully met alongside weekly / monthly enrolment targets.
- As observed, this is an 'End - to - End Sales' role wherein, you initiate conversations with a cold - calling activity & eventually, lead it towards closures.

Working Days - Monday to Saturday (basis - monthly performance alternate Monday's - off).

Office Timings - 10:00 a. m. to 7:00 p. m.

Dress Code -

- Monday to Friday - Business formals.
- Saturday - Smart - casuals.

Remuneration Details -

Locations*	Mumbai, Pune, Bengaluru, Hyderabad, Chennai & Gurugram.			
Category	Post - graduates		Graduates	
Condition	First 3 months	Effective 4th month (basis - 100% target achievement)	First 3 months	Effective 4th month (basis - 100% target achievement)
Fixed component	Rs. 30,000	Rs. 40,000	Rs. 25,000	Rs. 35,000
Daily travel reimbursement	Rs. 3,000	Rs. 3,000	Rs. 3,000	Rs. 3,000
Performance - cum - continuity bonus	Rs. 4,500	Rs. 4,500	Rs. 3,500	Rs. 3,500
Monthly incentives	Rs. 15,000	Rs. 15,000	Rs. 10,000	Rs. 10,000
Amount / month	Rs. 52,500	Rs. 62,500	Rs. 41,500	Rs. 51,500
Amount / annum	Rs. 6,30,000	Rs. 7,50,000	Rs. 4,98,000	Rs. 6,18,000

(*Selected candidates can have up to 3 preferred job locations each - 1 primary & 2 optional. However, basis our requirements the final job location will be allocated accordingly.)